

**A world of choice.**

**Gordon Institute  
of Business Science**  
University of Pretoria

**MBA**

# Why GIBS?

The GIBS MBA degree is an attractive and unique offering that resonates with individuals who are self-driven, highly motivated and entrepreneurial-minded. This executive MBA programme is ideal for those who are keen to start their own business, or the general manager who is looking to gain a deeper and all-rounded understanding of business to become a more effective leader.

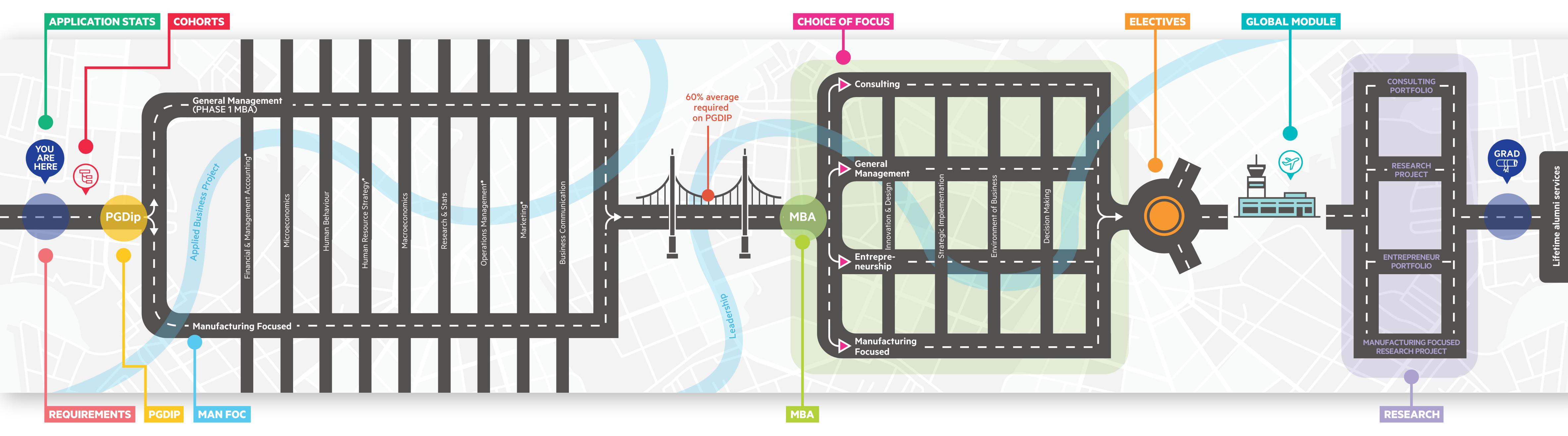
GIBS is a division of the University of Pretoria. The GIBS MBA is not just about attaining knowledge. It's designed to broaden your understanding of business, your perception of your country and your world view, and to enable you to develop your skills and business acumen to lead a division or organisation, or even start your own business.

## DEAN'S ADDRESS

Congratulations, you've decided to move your life forward. Your decision to pursue an MBA is one of the most life changing steps that you can take for your personal and career growth. The world is ever-changing. New innovations, new attitudes demand new skills and new ways of thinking. You owe it to yourself to continually invest in your growth. A GIBS MBA is tailored to give you an understanding of how to run a business in the context of a dynamic global market. We offer the widest choice of electives and global experiences to pursue.

Furthermore, our experienced local and international lecturers ensure a full understanding of complex international markets, and help equip students to take advantage of fresh challenges and opportunities that arise for individuals, businesses and governments that seek to enhance their competitive performance.

An MBA is a relationship you are starting with your future. When researching which MBA to pursue, I encourage you to be thorough and visit multiple schools to find the right fit for you. We look forward to meeting you at GIBS and wish you every success on your journey.



# Fee Structure

## APPLICATION DATES

### PGDip/MBA:

Open on 1 Jun 2020, close on 30 Sept 2020

### Intensive PGDip/MBA:

Close 26 Aug 2020

### PGDip/MBA (Manufacturing Focused)

Close 27 Nov 2020

## Application fee

*(non-refundable, payable on application)*

Round 1 closes 16 July 2020: **R2 000**

Round 2 closes 26 August 2020: **R3 000**

Round 3 closes 30 September 2020: **R4 000**

## Deposit

*(non-refundable, payable on acceptance to the PGDip/MBA to secure place, offset against cost of 1st year tuition)*

**R17 000**

## Total tuition fees

*(excludes global module)*

**R317 790**

## Global module fee

*(This amount will be invoiced at the equivalent rand amount based on the prevailing exchange rate at the time of the compulsory global module.)*

**US\$2 000 – US\$7 230**

## FOR MORE INFORMATION PLEASE CONTACT:

The admissions office landline:

+27 (0)11 771 4120 / 4331 / 4184

Email: [admissions@gibs.co.za](mailto:admissions@gibs.co.za)

Website: [gibs.co.za/mba](http://gibs.co.za/mba)

1. All prices quoted here are subject to change and will be confirmed by October 2020.

2. The total tuition fee is inclusive of both the PGDip General Management and the MBA.

# NEXT STEPS

## STEP 1

Decision and feedback from GIBS

## STEP 2

Gather all supporting documentation (academic records, degree certificates, ID/passport, CV, application essay)

## STEP 3

Apply online at [gibs.co.za/mba](http://gibs.co.za/mba)

## STEP 4

Pay the application fee

## STEP 5

Complete GIBS Entrance Test and submit references

## STEP 6

Decision and feedback from GIBS



**APPLICATION STATS**

**TOTAL 2020 APPLICATIONS**



**ACCEPTED**



**FEMALE REPRESENTATION**



**AVERAGE THROUGHPUT RATE**



**INTERNATIONAL STUDENTS**



## REQUIREMENTS

- > A minimum of a degree (NQF 7) or equivalent qualification;
- > A minimum of five years' work experience, at least two years of which must have been at management level;
- > Postgraduate level of intellectual ability (as assessed via the GIBS Entrance Test or the Graduate Management Admission Test (GMAT));
- > Leadership potential (in accordance with your experience, references and application essay);
- > Good English language skills to have the ability to articulate your arguments verbally and in written format;
- > A minimum of National Senior Certificate level competence in Mathematics;
- > Competence in MS Word, Excel, PowerPoint and a web browser;
- > For the PGDip/MBA being delivered in KZN, applicants should see their future in the manufacturing sector, whether in a manufacturing plant, manufacturing-related facility, or a private or public sector support agency; and
- > Non-degreed applicants (not in possession of 3-year degree) will be required to complete the GMAT and achieve a minimum score of 550, be available for a series of interviews and meet all other requirements.



**COHORTS**

**Part-time MBA**

Evenings (17h30 – 21h30) and full day Saturday and/or Sunday (08h30 – 17h30).

**Short-block MBA**

Full day Thursdays and/or Fridays, Saturdays and Sundays every alternate week (08h30 – 17h30).

**Long-block MBA**

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

**MBA: Manufacturing Focused: KZN**

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

**Intensive MBA (15 months)**

Seven to eleven consecutive days every month (08h30 – 17h30).



## PGDIP

The Postgraduate Diploma in General Management (PGDip) is phase one of the MBA journey. On the PGDip, you will gain knowledge of and competence in and across functional business areas. Students need to successfully complete all requirements for the PGDip with a minimum average of 60% in order to be eligible to gain entry into the GIBS MBA.

*\* Subjects are articulated onto the MBA.*



**MAN FOC**

GIBS offers a focus area on the PGDip/MBA programme in manufacturing studies, for students who are interested in the manufacturing and industrial process sectors, delivered in KZN only. Students in this cohort complete electives in lean, green, and future manufacturing as well as industrialization policy. The global module trip is focused on manufacturing excellence, and the research report must be on a manufacturing-related topic.



## MBA

MBA core courses are designed to give students, who now have a firm grasp of the functional management skills, a deep understanding of the integrative fundamentals of managing the enterprise. It all starts with the ability to make sense of the external environment, in the light of which we need to design innovative responses and make effective decisions about which of these strategic responses to implement. Finally, implementation has to be managed effectively

to achieve the strategy. Underpinning all of this is a deep appreciation for the leadership skills necessary for effective individual, team and organizational performance. Each of these steps requires cross-disciplinary skills and the ability to integrate and apply knowledge. We have therefore designed a unique programme of five multi-disciplinary courses that are team-taught by experts in multiple fields who come together to facilitate both theoretical and applied learning, across the core of the MBA.



## CHOICE OF FOCUS

At the commencement of the MBA, students will have the choice to select a focus area to individualise their learning journey.

The focus areas are as follows:

**JHB only:**

- General Management
- Entrepreneurship
- Consulting

**KZN only:**

- Manufacturing (starts in PGDip phase)



## ELECTIVES

Once all core subjects are completed, all groups merge to attend five electives. Elective classes are held over three consecutive days for all MBA students. GIBS offers one of the widest selections of elective courses for you to choose from, enabling you to tailor your MBA to suit your areas of interest. Electives being offered are dependent on the focus chosen.

Electives are run full days weekdays and/or weekends depending on the electives. Over 50 electives to choose from.

The background is a stylized map of Europe with white lines representing city streets and borders. A teal rectangular box is centered over the map, containing text. In the top right corner, there is a small white square with a grey 'X' inside, likely a close button for a modal window.

## GLOBAL MODULE

With a focus on enhancing competitiveness in dynamic markets, the compulsory global module experience is a distinctive element of the GIBS MBA programme. Careful consideration is given to which destinations are on offer each year and are tailored to specific themes. Potential experiences include: exchanges, consulting projects or immersions.



## RESEARCH

The research is the capstone of the MBA journey. The research assists with deepening or starting a specialisation, and contributes to improving problem solving, time management, data analysis and reporting. Depending on the theme the students have elected to follow, the nature and focus of the research will be aligned.